
Best Practices



**Yakima Valley
Farm Workers Clinic**

Removing Another Barrier to Oral Health Access:

A Step Beyond Co-Location and Integration



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CBHA

Othello, WA



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DDS, Chief Dental Officer

Yakima Valley Farm Workers Clinic

Yakima, WA

Introducing: CBHA

3 Clinics

Othello (Adams County)
Connell (Franklin County)
Wahluke (Grant County)

Co-located & Integrated Clinics



Introducing: CBHA Dental



12

General Dentists



6

Hygienists



2

Pediatric Dentists

RESIDENCY/STUDENT ROTATIONS

University of Washington • A.T. Still University • NYU-Langone



48,689

**2018 Dental
Encounters**

CBHA Dental 2018 Stats

DEMOGRAPHICS

79%
Hispanic

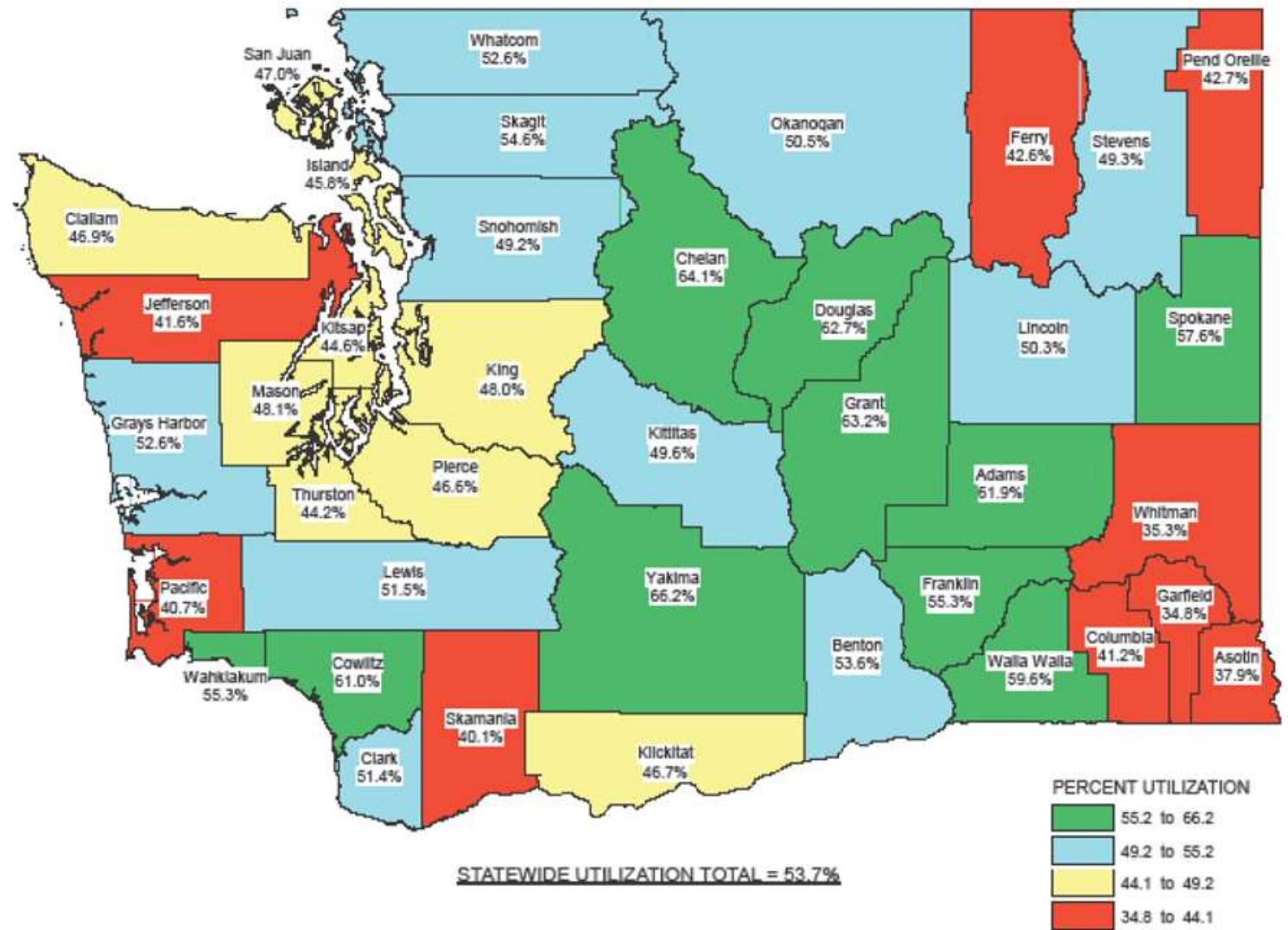
46%
Migrant
Population

CBHA PAYER MIX

27%
Uninsured

45%
Medicaid

Current Dental Access for Children ≤ 5 years old in Washington State



Dental Visits for Medicaid Children <12 months old

41.5%

Adams County

33.4%

Franklin County

45.4%

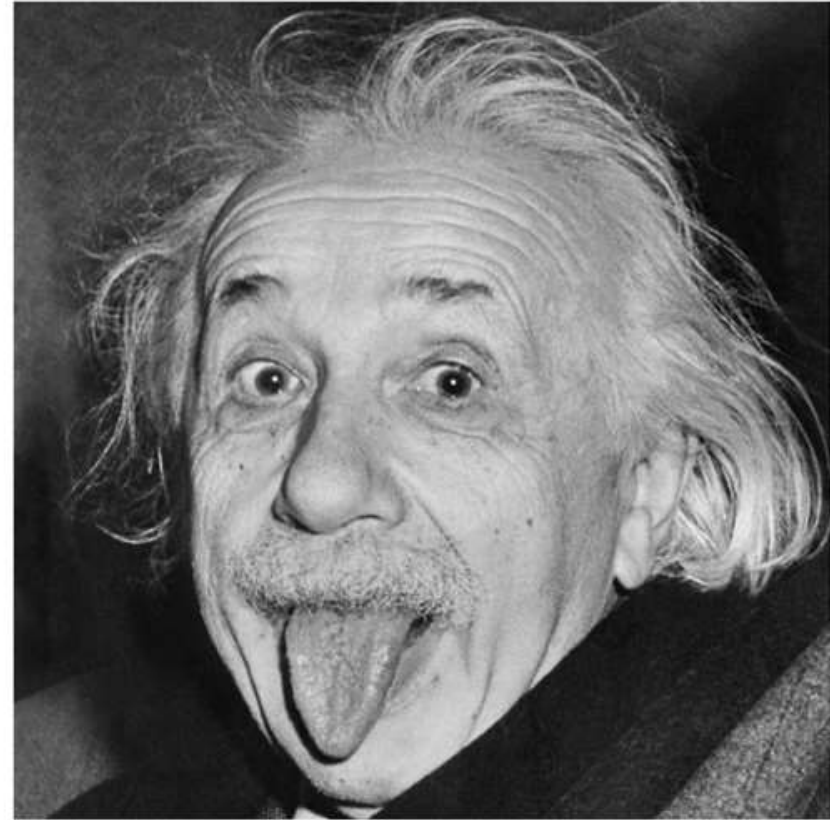
Grant County

Washington State Average **33.8%**

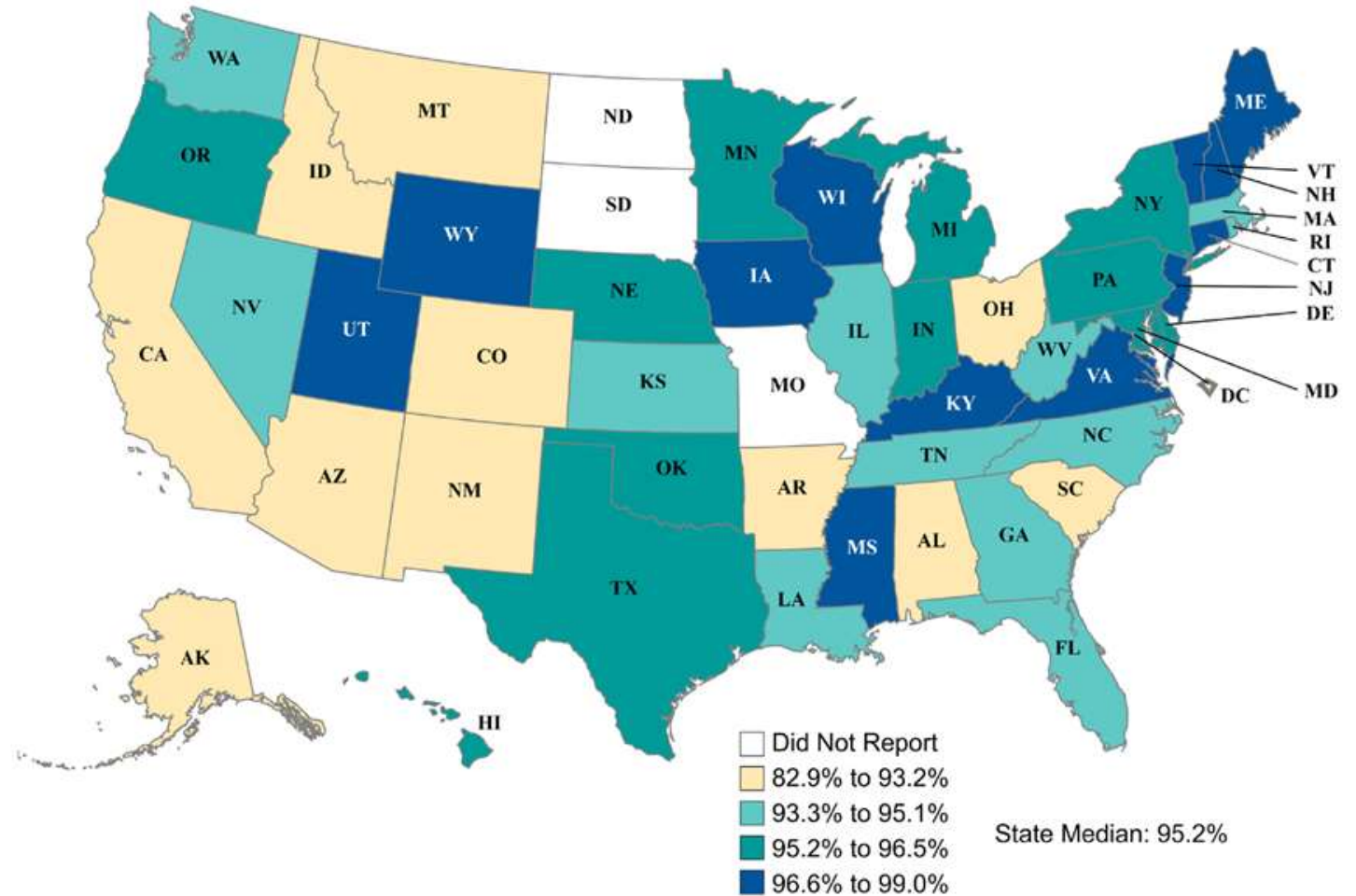
Definition of Insanity

**“Doing the same
thing over and over
again and expecting
different results.”**

– *Albert Einstein*

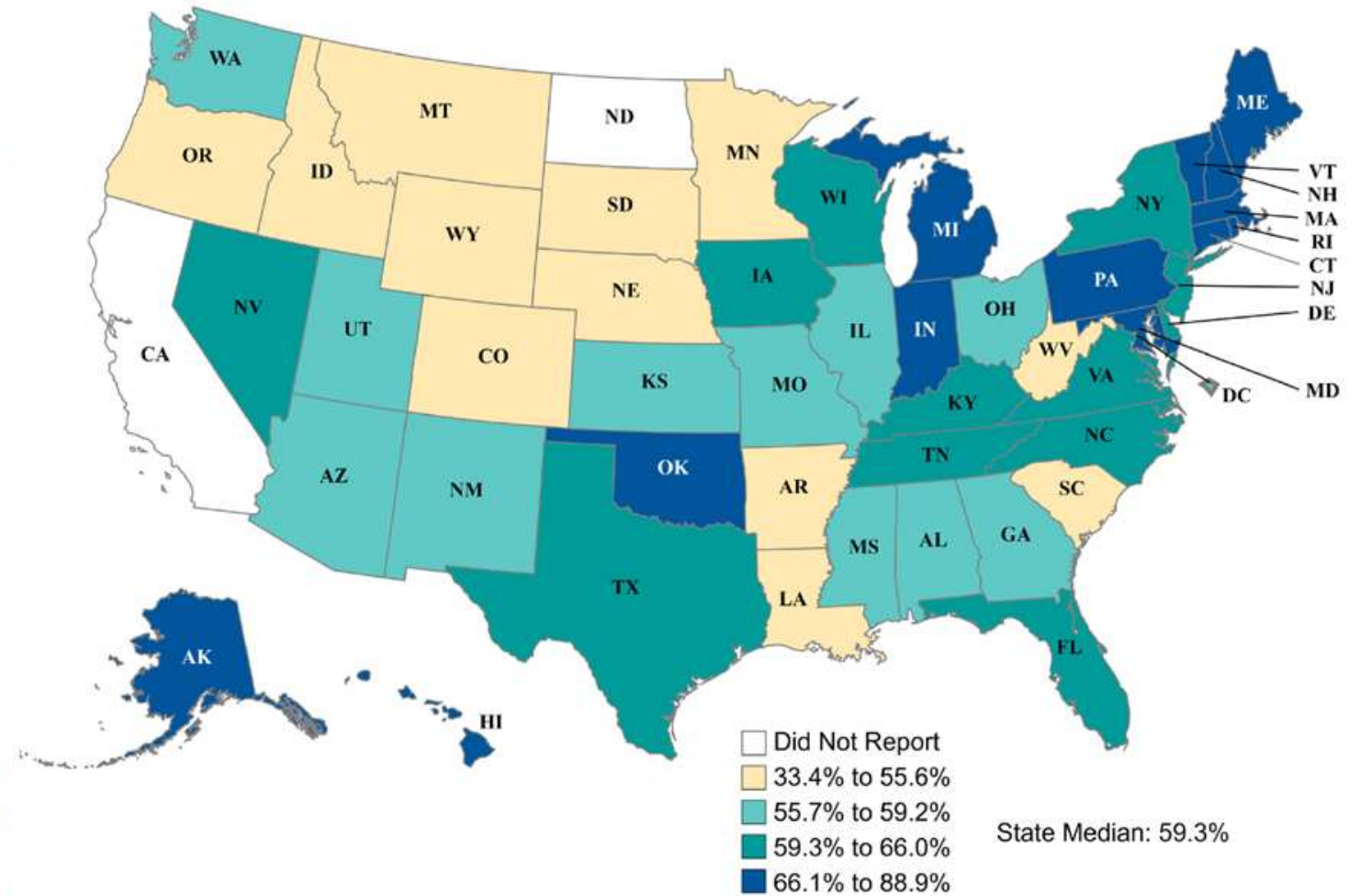


Children Access to Primary Care Practitioner 12-24 Months Old



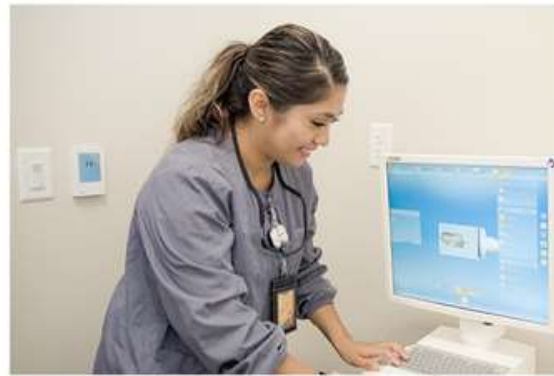
FFY 2017 according to CMS

Geographic Variation % of Children Receiving 6 or More Well-Child Visits in the First 15 Months of Life



FFY 2017 (n = 49 states) according to CMS

Bringing the Walls Down



in Dental Access

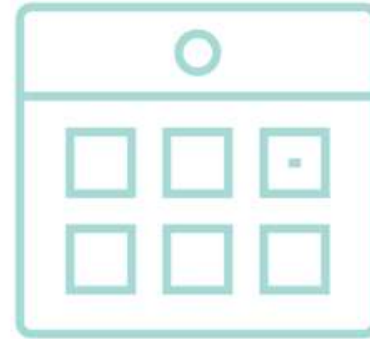
Moving Hygienist into Medical



**Medical Well
Child Check
(WCC) for
kids <5yo**



**Women
Infant and
Children
(WIC)
programs**



**Integrated
Dental
Tracking**



“Teledentistry”

Well Child Check

Dental Hygienist incorporated into the primary care medical team



Clients are offered dental screening, fluoride varnish and education at the time of the well child exam.

Oral health service is co-located with the medical service.

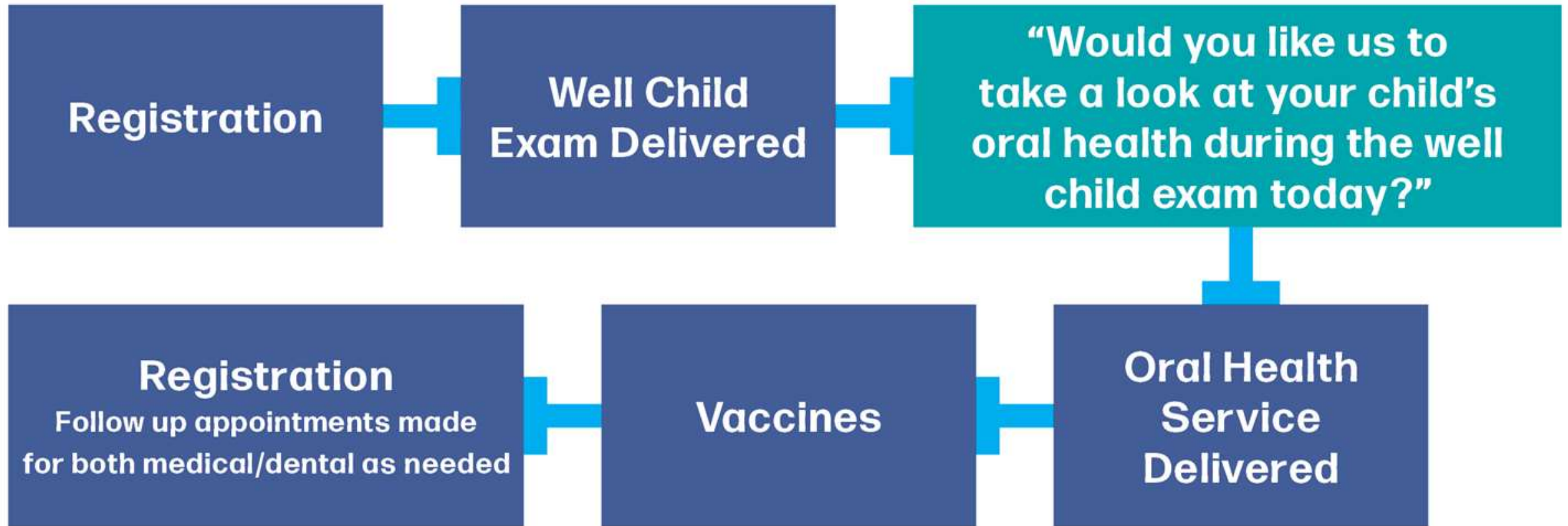
Assistance is provided in making follow up dental appointments as needed.

Service Location & Time

**Oral health service
will be delivered in
the same room as
the well child exam.
Intervention during
otherwise patient
alone time in room**



Work Flow



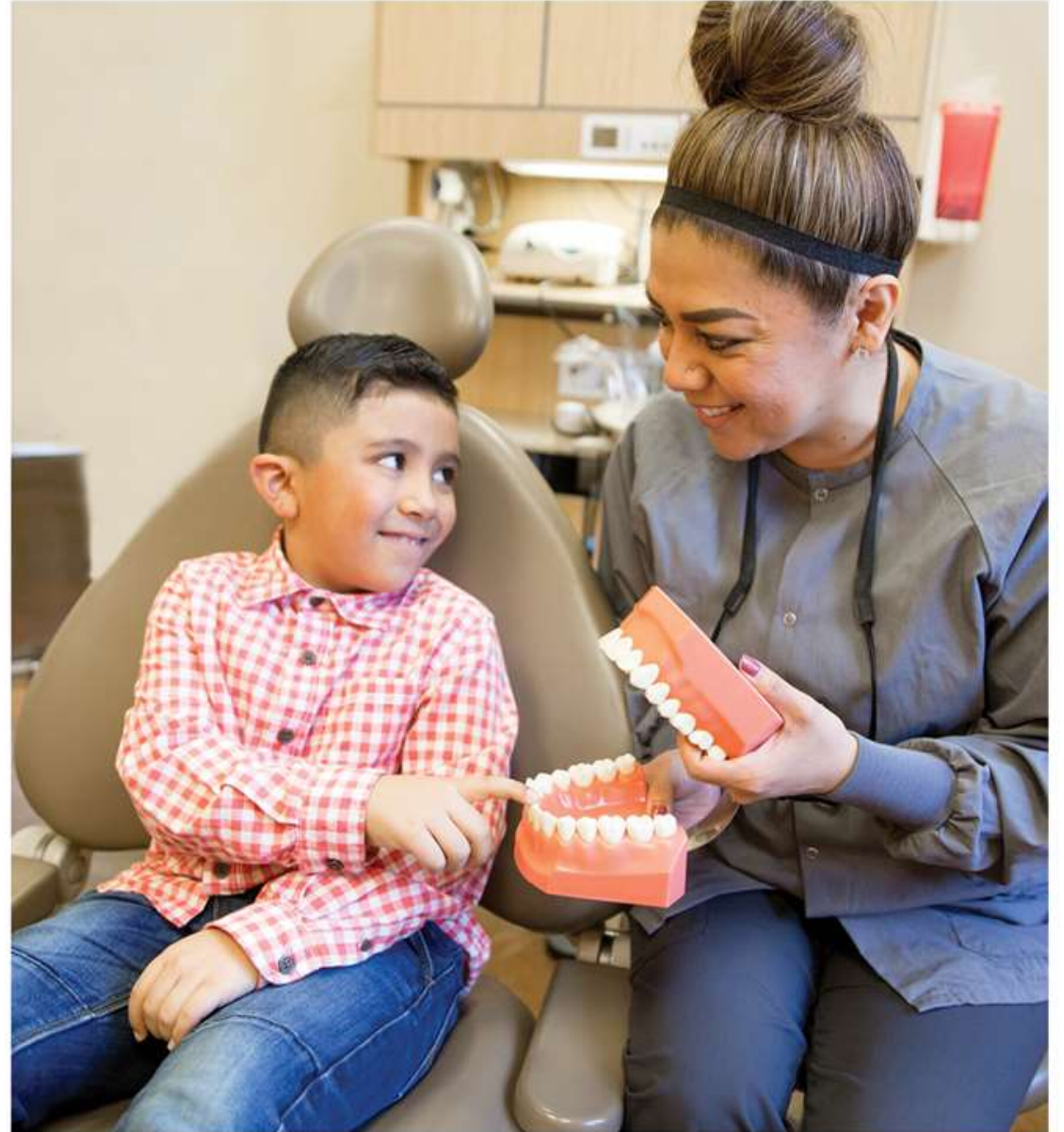
Budgeting/ Billing

Billable Codes

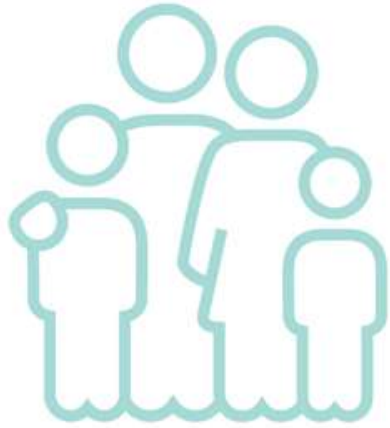
Dental Encounter Eligible
**D9999 - Family Oral
Health Education**

Fee-for-Service
D1206- Fluoride Varnish

*Oral health portion is processed
as a dental encounter claim*



WIC - Women, Infant & Child



Offer Dental screenings during a WIC visit for the patient and siblings



A separate room at WIC is retained for this purpose to perform either screening or examination through teledentistry



Service offered are same as Well Child Checks



Billing codes are same as Well Child Checks



Integrated Dental Tracking

Show Details for Report
Select a cell inside the pivot table, then click the button to run the report.

Refresh Data

Run Report

Clear All Filters

Count of PatientID	Column Labels	CC	OC	WC	Grand total
Row Labels					
Alvarez PharmD PAC, Melissa			60		60
Atfeh MD, Alaa			47		47
Barrio MD, Gabriel			170	69	239
Blaz-Matus PAC, Miguel				97	97
Cabero PAC, Geraldine				61	61
Coronado PAC, Annie			88		88
Dinglasan MD, Catherine			85	17	102
Elali MD, Bashir			193		193
Ely ARNP, Laura			26		26
Gilland ARNP, Joann			58		58
Gillani DO, Syed			30	7	37
Kaiser ARNP, Jaeniffer		69			69
Kane PAC, Jesstine		35	42		77
Madani ARNP, Amber			6		6
McCrorie PAC, Robert			7	19	26
Mendoza PAC, Raul				120	120
Miu MD, Hung B			11	2	13
Prada MD, Francisco			29	9	38
Rojas PAC, Arturo				28	28
Small MD, Monique A			10		10
StantsPainter DO, Matthew			47		47
Taylor ARNP, Michelle A		25	49	7	81
Walk in Clinic			6		6
Walker PAC, Matthew			44		44
Williamson ARNP, Patricia		69			69
Triage WC				3	3
Triage CC		1			1
Grand Total		199	1008	439	1546

Other Wellness Exam

Age Range
0-5 Yrs 6-18 Yrs

GMedProv
Alvarez PharmD P... Atfeh MD, Alaa Barrio MD, Gabriel Blas Matus PAC, M...
Cabero PAC, Geral... Coronado PAC, An... Dinglasan MD, Cat... Elali MD, Bashir
Ely ARNP, Laura Gilland ARNP, Joann Gillani DO, Syed Kaiser ARNP, Jaeni...
Kane PAC, Jesstine Madani ARNP, Am... McCrorie PAC, Rob... Mendoza PAC, Raul
Miu MD, Hung B Prada MD, Francisco Rojas PAC, Arturo Small MD, Monique...
StantsPainter DO, ... Taylor ARNP, Mich... Triage CC Triage WC
Walk in Clinic Walker PAC, Matth... Williamson ARNP, ...

GMedFar
CC OC WC

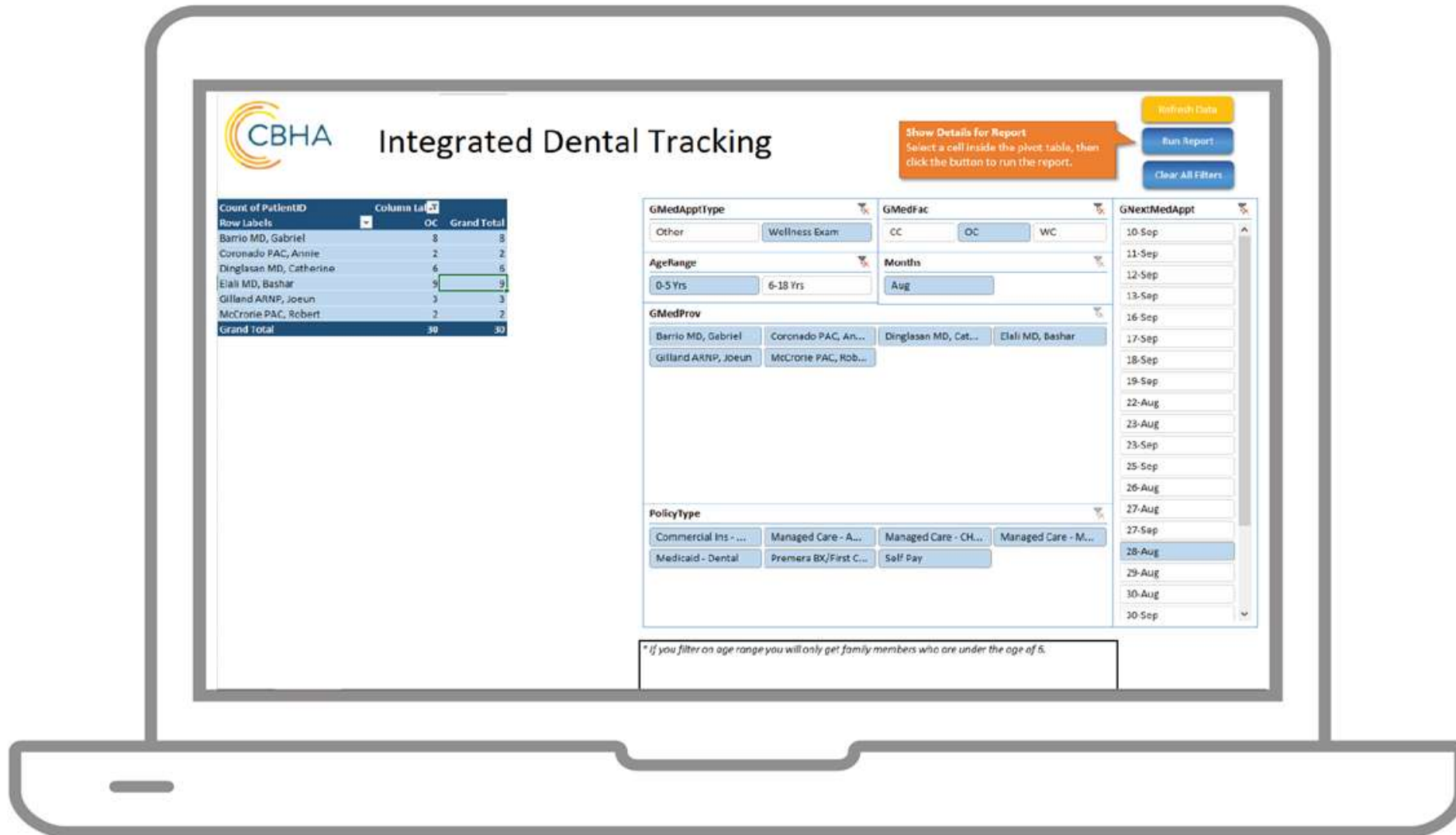
Months
Aug Sep

GNextMedAppt
10-Sep
11-Sep
12-Sep
13-Sep
16-Sep
17-Sep
18-Sep
19-Sep
20-Sep
22-Aug
23-Aug
23-Sep
24-Sep
25-Sep
26-Aug
26-Sep
27-Aug
27-Sep
28-Aug

PolicyType
Commercial Ins - D... Commercial Ins - ... Employee Ins - De... Employee Ins - Eye...
Employee Ins - Me... Managed Care - A... Managed Care - CC... Managed Care - Ch...
Managed Care - M... Medicaid - Dental Medicaid - Medical Premiera BX/First C...
Self Pay Sliding Fee Scale - ... Sliding Fee Scale - ... Workers Compens...

* If you filter on age range you will only get family members who are under the age of 6.

Integrated Dental Tracking



Integrated Dental Tracking

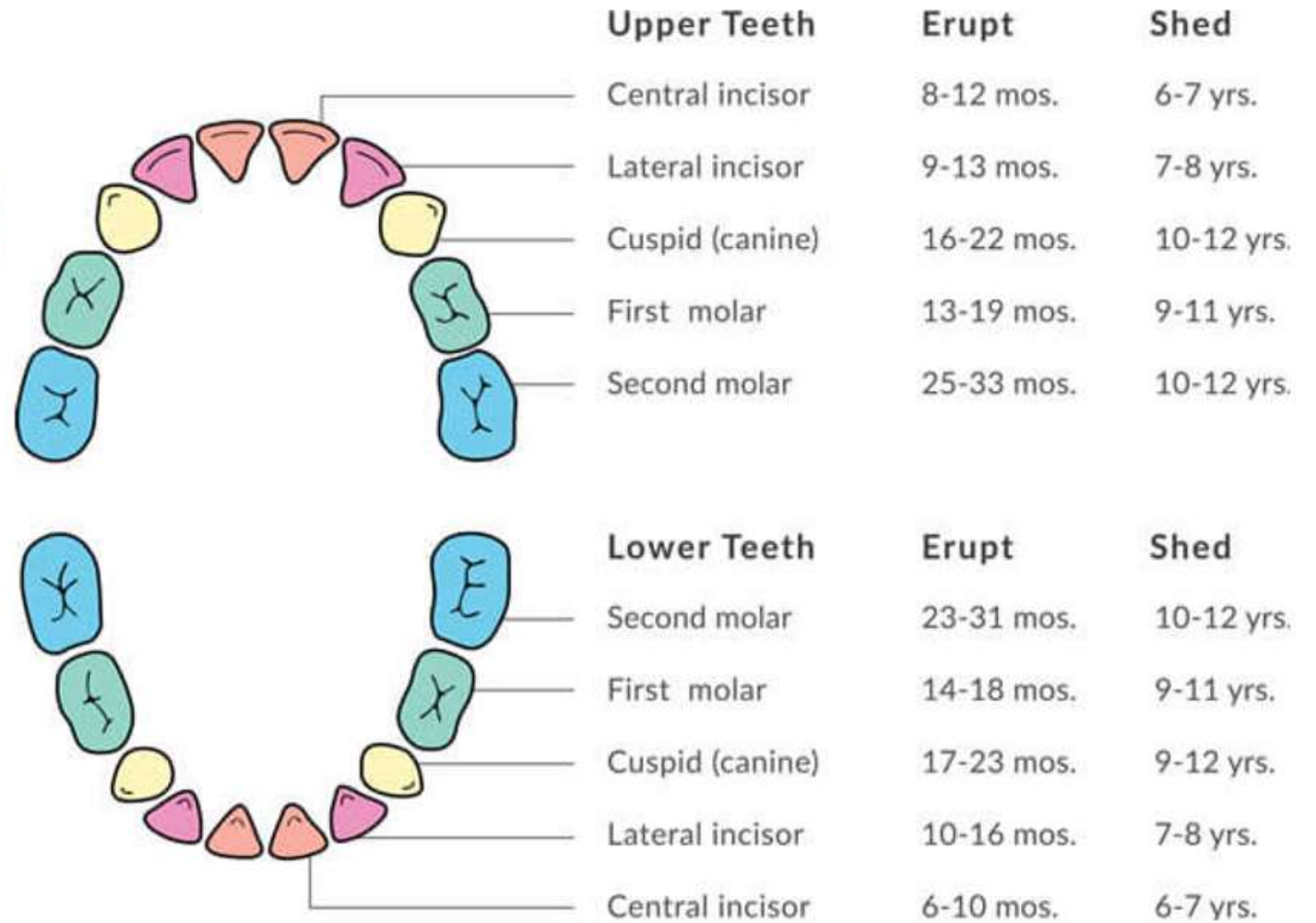
Teledentistry

More Than Just A Screening



- Synchronous D9995
- Asynchronous D9996
- Not just a screening, but an examination
 - D0190/0191 Screening/Assessment of a patient
 - D0350 2D oral/facial photographic image obtained intra/extra orally
 - D0351 3D photographic image
 - D0601,0602,0603 Caries Risk Assessment
 - Clinical Examination
 - D0120 Periodic Oral Examination
 - D0140 Limited Oral Evaluation
 - D0150 Comprehensive Oral Evaluation

Pediatric Dental Eruption Chart




Save Acquire E-Mail Print Original

Exams By Date
New Exams

- [-] BWX - 4
- [-] BWX - 2
- [-] ENDO - LEFT SIDE
- [-] ENDO - LOWER ANTERIOR
- [-] ENDO - RIGHT SIDE
- [-] ENDO - UPPER ANTERIOR
- [-] FMX
- [-] HOSPITAL U/L OCC 4 BW'S 4 PA'S 1/...
- [+] INTRAORAL SERIES
- [-] OCCLUSAL LOWER
- [-] OCCLUSAL UPPER
- [?] ORTHO IPS PATIENT SERIES
- [-] ORTHO PA SERIES
- [-] PA - ANTERIOR LOWER
- [-] PA - ANTERIOR UPPER
- [-] PA - LEFT SIDE UPPER
- [-] PA - RIGHT SIDE UPPER
- [-] PA - LEFT SIDE LOWER
- [-] PA - RIGHT SIDE LOWER
- [+] PANORAMIC 1 OTHELLO
- [+] PANORAMIC 2 OTHELLO
- [+] PANORAMIC CONNELL
- [+] PANORAMIC MATTAWA
- [+] PATIENT PHOTO
- [+] Sirona Ceph
- [+] Other Template

Exams By Type
Quick Import

Video Exam for America Caballero (A0GLM)



Freeze
Save
Cancel

Number: 61

Fullscreen (F10)
Setup
Quality

Description: Intraoral Video Exam

24/2019

Arrow
Enlarge
History
Retake
Print

Delete
Colorize
Original View
Enlighten
E-Mail

FMX: None
Bitewing: None
Pano: None

7	8	9	10	11	12	13	14	15	16
26	25	24	23	22	21	20	19	18	17
D	E	F	G	H	I	J	UR	UL	
X	O	P	O	N	M	L	K	LR	LL



Goals



Better Access

Patient and siblings can be seen and evaluated at the same time if time permits



Better Care

Integrated medical and dental care in the same room. Able to evaluate and schedule patient and siblings without going to the dental clinic.



Reduce Cost

Less number of visit for the patients, less overhead for the office



Increase Bottom Line & Access

Opens dental operator for other procedures/access



Higher Satisfaction

All in one visit for patients as well as coordinated scheduling, if needed, into the dental office.

Measurements



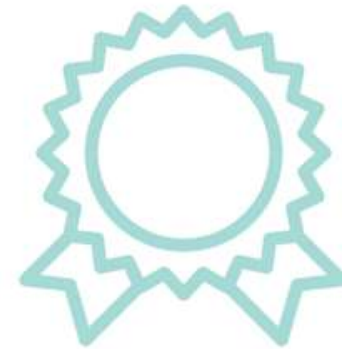
**% Pediatric Patients
Seen in Dental**



**% Pediatric Patients in
Medical Seen in Dental**
<6 years old ▪ <18 years old



**% Pregnant Women in
Medical Seen in Dental**



Patient Satisfaction



Dashboard Using BI

Barriers

The Best Laid Plans of Mice & Men...

EPSDT Well-Child Checkups



EPSDT requires a periodic, well-child checkup, with the client's primary care provider (PCP). The recommended frequency of visits as a child grows is shown on the Periodicity Schedule.

Each well-child checkup consists of the following elements, though how the element is completed depends on the age of the child.

The Best Laid Plans of Mice & Men...

EPSDT Well-Child Checkups

Initial/interval health history and a family health history	Measurements - age appropriate growth including length/height and weight and blood pressure	Sensory screening-vision and hearing	Developmental/behavioral health screening
Physical exam	Procedures, including immunizations and laboratory tests*	Oral health and fluoride varnish	Anticipatory guidance

WA Health Care Authority Guidance

Oral health requires ongoing supervision from health care providers. At each well-child checkup the provider should do an oral assessment noting the number and location of teeth erupted, visible cavities and other symptoms.

If the child does not have a dental home, the PCP should provide a referral. If the child is enrolled with managed care and does not have an established dental home, refer the client to the MCO.



WA Health Care Authority Guidance



**How to clean teeth
as they erupt**



**How to prevent early
childhood caries**



**How to recognize
dental disease**



**How dental disease
is contracted**



**Importance of
preventive sealant**



**Application of fluoride
varnish, when appropriate**

WA Health Care Authority Guidance

Once teeth are present,
fluoride varnish
may be applied by
qualified health care
professional to
all children.



Meeting with the HCA



**Billing hygienist
encounters from
medical programs:
D0190 or D0191
codes**



**Tele-dentistry
in medical**



**Billing hygienist
encounters from
WIC programs
inside and outside
of health centers
buildings**

One More Issue: CMS Telehealth Services Billing Guide Page 40-41

200 - Telehealth Services (Rev. 239, Issued: 01-09-18, Effective: 1-22-18, Implementation: 1-22-18) RHCs and FQHCs may serve as an originating site for telehealth services, which is the location of an eligible Medicare beneficiary at the time the service being furnished via a telecommunications system occurs. RHCs and FQHCs that serve as an originating site for telehealth services are paid an originating site facility fee. Although FQHC services are not subject to the Medicare deductible, the deductible must be applied when an FQHC bills for the telehealth originating site facility fee, since this is not considered an FQHC service. **RHCs and FQHCs are not authorized to serve as a distant site for telehealth consultations'** which is the location of the practitioner at the time the telehealth service is furnished, and may not bill or include the cost of a visit on the cost report. This includes telehealth services that are furnished by an RHC or FQHC practitioner who is employed by or under contract with the RHC or FQHC, or a non-RHC or FQHC practitioner furnishing services through a direct indirect contract. For more information on Medicare telehealth services, see Pub. 100-02, Medicare Benefit Policy Manual, chapter 15, and Pub. 100-04, Medicare Claims Processing Manual, chapter 12.

Tele-Dentistry For Older Children Radiograph Issue

Nomad
X-ray
Units



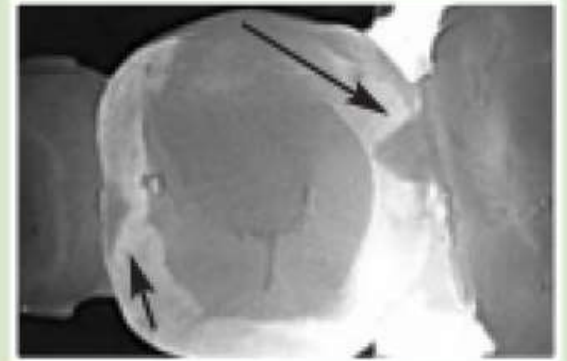
Tele-Dentistry For Older Children Radiograph Issue



**Near Infrared
Transillumination**



Bitewing Radiograph: Shows caries on distal, but actual extent is inconclusive



CariVu Image: Clearly shows caries extending to DEJ (also note mesial)

Silver Diamine Fluoride and Other Tools

- We now have the ability to arrest decay
- We have the ability to effectively temporize caries holes in teeth
- We can use case management techniques to manage the most common chronic disease in humans
- We need to advocate for changes to the dental law



Before

After

The Big Picture

The current oral health delivery system is broken

We need to learn to manage population oral health along with individual oral health

We need to break down the walls of the clinic to manage larger numbers of patients

Hygienists working outside the dental clinic providing case management, preventative services and tele-dentistry can address all of the above and provide a new income stream for health centers

Questions?
