

A night-time photograph of the Austin skyline, featuring several illuminated skyscrapers against a dark blue sky. The lights from the buildings create a vibrant, colorful glow.

FUTURE OF MANAGED HEALTHCARE

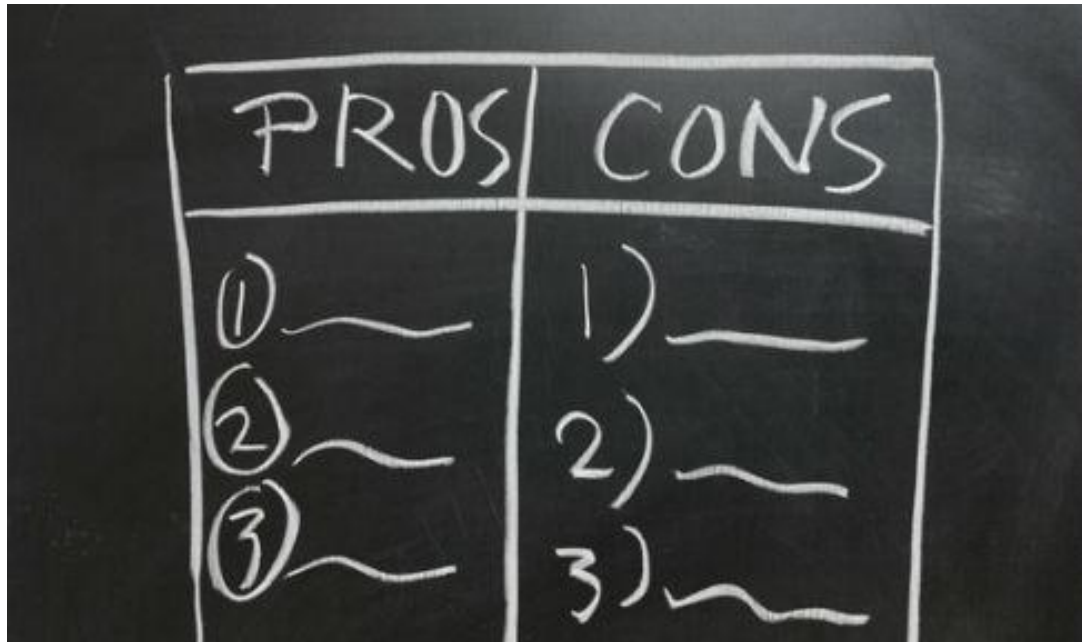
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Today's Reimbursement

2

- Full Encounter (PPS) Rate vs. Wrap Payments



A hand-drawn table on a chalkboard comparing Pros and Cons. The table has two columns: 'PROS' and 'CONS'. Each column contains three numbered items, each followed by a wavy line representing a missing detail.

PROS	CONS
① ~~~~~	1) ~~~~~
② ~~~~~	2) ~~~~~
③ ~~~~~	3) ~~~~~



Payment Methodologies

3

- Fee For Service Model
- Capitation Model
- Shared Savings Model



Quality, Quality, Quality

4



- Tracking Care Based on Quality
- State Level Trends
- Value Based Purchasing



Risk

5

- Shared Savings comes with Shared Risk



Keys to Success

6

- Transparency
- Collaboration
- Identifying Successes
- Acknowledging the Unsuccessful and...Revise



Sealing the Deal

7



Conclusion

8

- Prepare for the changing future
 - Evolving from FFS to performance-based contracting
 - Outcomes/Quality
- Infrastructure in place to support the evolution

“THE SECRET OF
CHANGE IS TO FOCUS
ALL OF YOUR ENERGY,
NOT ON FIGHTING THE
OLD, BUT ON BUILDING
THE NEW.”

– SOCRATES





CHANGE

You don't drown by falling in water; you only drown if you stay there.

Zig Ziglar

A photograph of the Austin skyline at night, featuring several illuminated skyscrapers against a dark blue sky. The lights from the buildings are reflected in a body of water at the bottom of the image.

QUESTIONS

23RD
BEST
PRACTICES

AUSTIN • TEXAS

