

Health Care Reform  
Lessons Learned  
*Best Practices Leadership Meeting*

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Centers



# Who We Are



- 49 community health centers
- 280+ sites reflect medical, dental, behavioral health, school-based and social services
- 820,000 patients

# The League's Mission is Our Guide

**“To provide leadership to our membership in achieving their goals, and to promote accessible, quality, community responsive health care.”**

# Who We Are

- 49 non-profit community-based health centers serve 1 out of 8 (820,000) state residents through more than 280 sites
- Provide a broad range of primary care, including dental, eye and mental health care and other community-based services
- All 49 have either purchased, implemented or are in the process of implementing EHRs; all are preparing for Meaningful Use
- Centers support 14,000 jobs and generate a total economic impact approaching \$1.5 billion dollars

# Community Health Centers

- Manage care in ways which benefit both the patient and the system as a whole
- Exceed national quality care measures
- Demonstrate cost-effectiveness
- Create genuine access for high-need patients
- Embrace technology to measure patient care
- Serve as economic anchors and engines in low-income communities
- Work to eliminate health disparities
- Represent the largest primary care network in MA

# Leadership Styles



# Playing the Leadership Game

## Leaders...

- ...are excellent card players
- ...are chess players
- ...find their way to the table
- ...understand the timing of the trains
- ...understand strategy
- ...vision out, plan, ACT

# We All Have Heroes

- Abraham Lincoln
- Mother Theresa
- Franklin Delano Roosevelt
- John F. Kennedy & Lyndon B. Johnson
- Rosa Parks
- Ronald Reagan
- Ted Kennedy
- Jack Geiger
- Barack Obama



# Massachusetts Health Care Reform

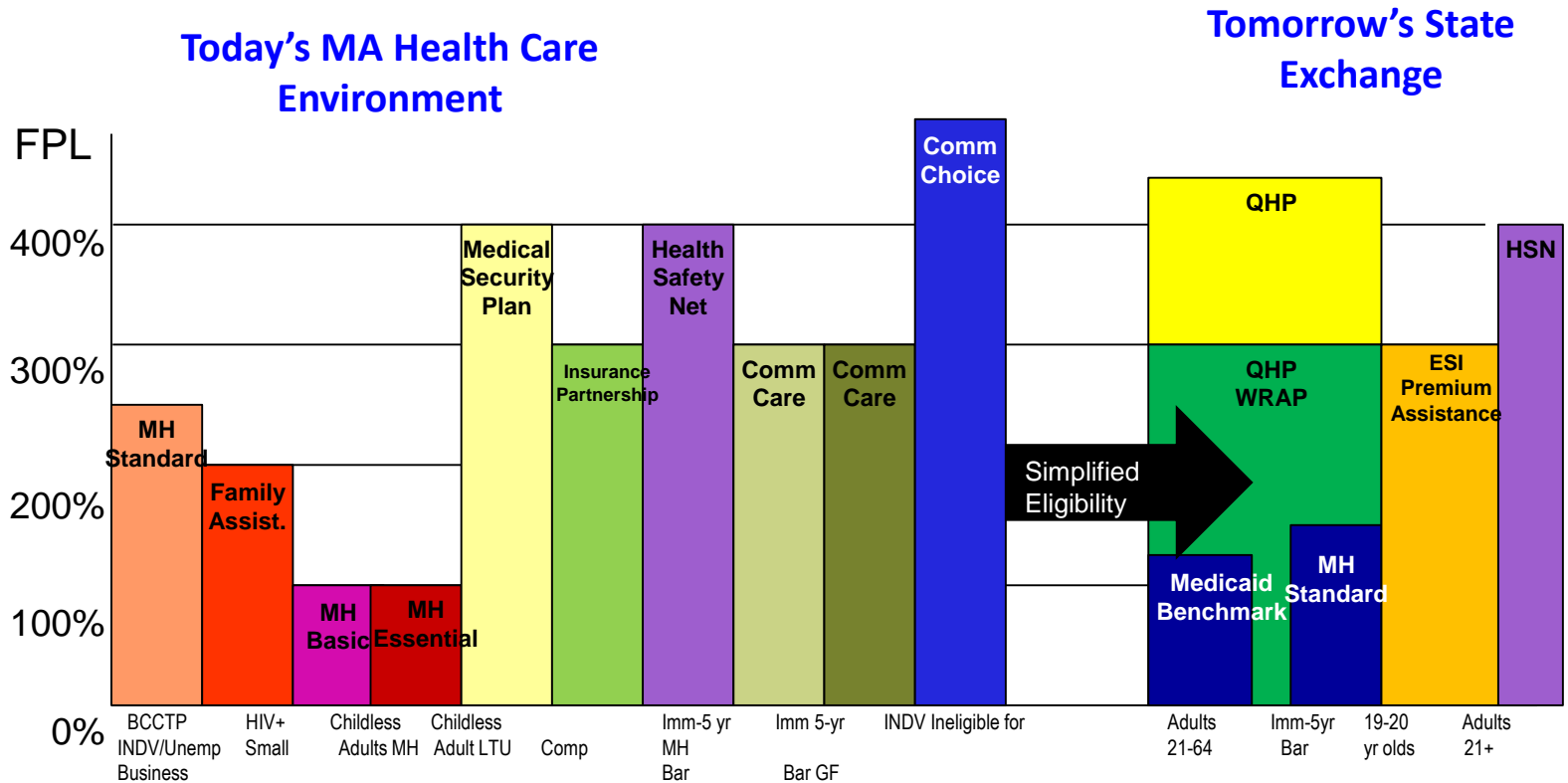
## Four Iterations in 6 Years

- **2006:** Chapter 58, aka *RomneyCare*
- **2008:** Chapter 305, *Workforce Focus*  
(**2010:** ACA Enacted, aka *ObamaCare*)
- **2010:** Chapter 288, *Insurance Reform*
- **2012:** Chapter 224, *Payment Reform*

# Current Priorities/Opportunities

- Continue knowledge development and planning around ACO/ICO and care management strategies
- Promote community-based teaching CHC residency and training programs to attract medical, dental and nursing graduates to primary care practice at MA health centers (UMass, DentaQuest, BOA/NHP LRP, Kraft)
- Seek resources from MA HCR laws to build capacity and infrastructure in CHCs including 2012 payment reform law
- Develop 2013-2014 state policy papers that focus on health centers' financial status and appropriate remedies. Launch strategy for health center fair payment and exchange implementation under the ACA

# Eligibility Simplification

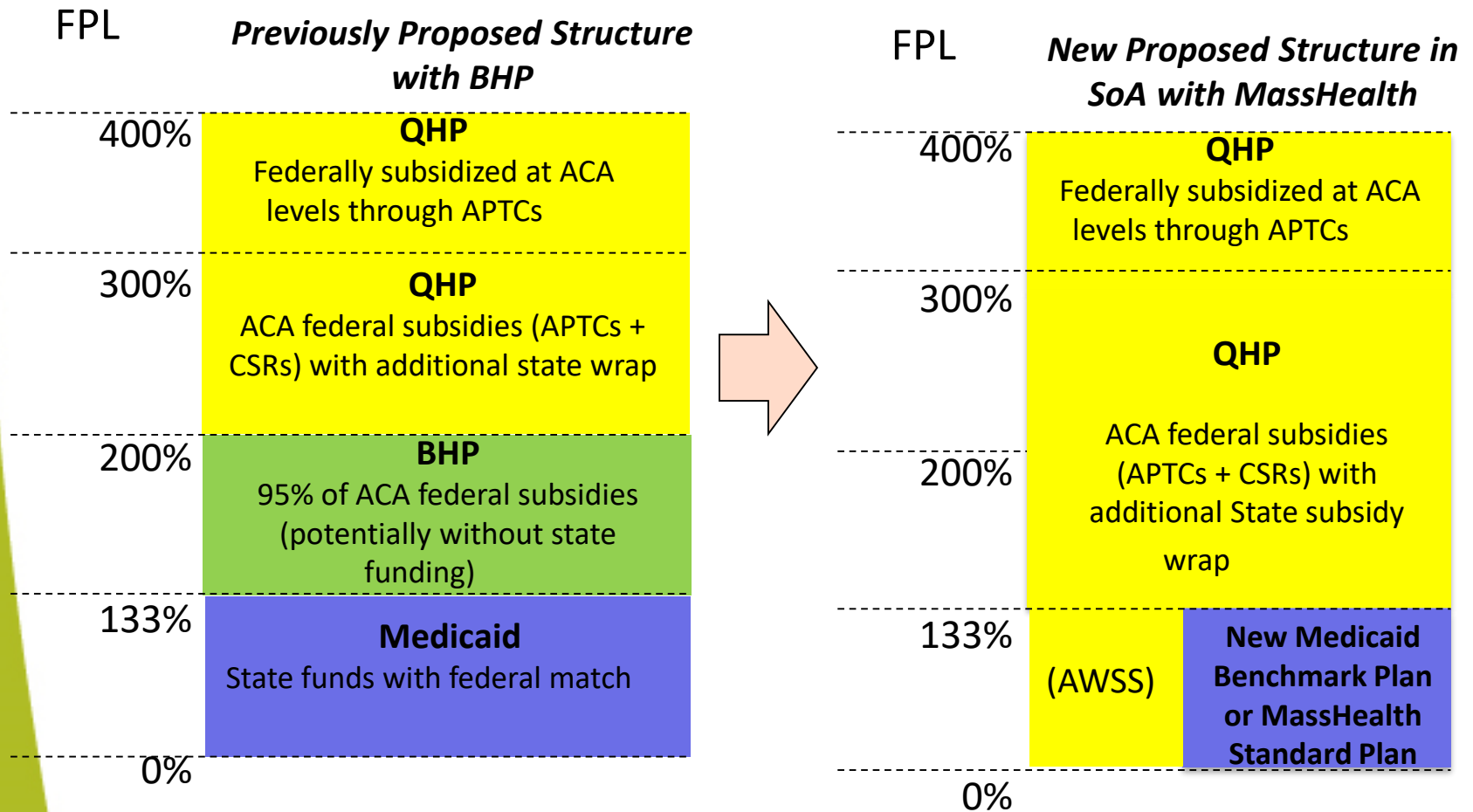


1. CommonwealthChoice moves QHP
2. CommonwealthCare moves to QHP Wrap or Medicaid based on FPL
3. CommCare Plan Type 1 moves to MassHealth or QHP Wrap of LPI/AWSS\*
4. Medicaid Expands to 133% of FPL and will be administered by MassHealth. New Medicaid Benchmark Plan

\* Source: MassHealth Strategic Planning Document 2012-2014 (12/21/12)

# State Exchange & Subsidized Coverage Options

*Due to delays in federal guidance on the administration of a Basic Health Plan (BHP) for 2014, MassHealth and Health Connector developed an alternative structure.*



Source: Connector Board Presentation 2/14/13

# Strategic CHC Threats

- Global risk-based payments, incentive payments, ACO regulations
- ACA and CHC Fiscal Cliff
- Fair Medicaid payments recognizing social determinants of health
- Coverage and immigration policies
- Impact of for-profit entities, affiliations and mergers
- Media scrutiny of quality, executive salaries, compensation, and other issues
- Aging workforce and need for succession planning

# Lessons Learned

- Health centers are not “ALL SET”
- Growth Needs Investments
- ACA Growth: Medicaid Becoming More Attractive
- “If you’re not at the table, you’re on the menu”
- “Yesterday’s adversary may be tomorrow’s partner”

*Good health. Right around the corner.*

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# Questions?

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The logo consists of a green arc above the text.  
Massachusetts League  
of Community Health Centers